



## NEEDS VS. WANTS (NVW)

Sales Price Maximum: \$ \_\_\_\_\_ Optimal Monthly Payment: \$ \_\_\_\_\_

### NEEDS:

Examples of Needs:

Parking, Storage, Square Footage, Floor Plan, Community Amenities, Transportation

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

### WANTS:

Examples of Wants:

Fireplace, Deck, Balcony, 2 Car Garage, Vaulted Ceilings, Luxury Master Bathroom, Walk-In Closets, Block from Metro, Fully Finished Basement

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

Needs & Wants can vary for each individual purchaser and price range. These are simply suggestions to begin your thought process. Please continue to think through the essentials for this home to be the right purchase.

As a reminder: If buying the home with another party please do your own “NVW” list and then share with each other and send your findings – Top 10 in descending order to [Samia@SamiaMorgan.com](mailto:Samia@SamiaMorgan.com)

Thank you for taking the time to fill this out. I have found these essential to improving communication between Samia Realty Group and each purchaser we represent.

Samia Morgan  
Samia Realty Group

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